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Work Address

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Current Position UNIVERSITY OF CONNECTICUT Storrs, CT.
Associate Professor (with tenure) since August, 2009.

Previous Positions UNIVERSITY OF CONNECTICUT Storrs, CT.
Assistant Professor, Department of Economics, August 2004 till August 2009.

UNIVERSITY OF CALIFORNIA–SANTA CRUZ Santa Cruz, CA.
Assistant Professor, Department of Economics. July 2003 till June 2005.

Research Areas International Trade, Applied Microeconomics.

Degrees UNIVERSITY OF WISCONSIN-MADISON Madison, WI.
Ph.D. in Economics (August 2003).

UNIVERSITY OF WISCONSIN-MADISON Madison, WI.
M.Sc. in Economics (December 2000).

RUHR-UNIVERSITÄT BOCHUM Bochum, Germany.
Dr. rer. oec. (magna cum laude) in Economics (July 1997).

RUHR-UNIVERSITÄT BOCHUM Bochum, Germany.
Diplom-Ökonom (top 1%) in Economics and Business Administration (October 1993).

Refereed Journal Publications

ENVIRONMENTAL POLICY IN MAJORITARIAN SYSTEMS. Accepted for publication in *Journal of Environmental Economics and Management*. Joint with Jenny Minier and Per Fredriksson.

FUNKTIONALE UNTERNEHMENSBEWERTUNG IM LICHT DER VERTRAGSTHEORIE. *Betriebswirtschaftliche Forschung und Praxis*, vol. 61, pp. 388–402, 2009.

COSTLY REVENUE-RAISING AND THE CASE FOR FAVORING IMPORT-COMPETING INDUSTRIES. *Journal of International Economics*, vol. 74, pp. 143–157, 2008.

FOOD PROTECTION FOR SALE *Review of International Economics*, vol. 14, pp. 380–391, 2006. Joint with Rigoberto Lopez.

DO LABOR ISSUES MATTER IN THE DETERMINATION OF U.S. TRADE POLICY? AN EMPIRICAL REEVALUATION. *American Economic Review*, vol. 96, pp. 405–421, 2006. Joint with Shane Sherlund.

TARIFF AND QUOTA EQUIVALENCE IN THE PRESENCE OF ASYMMETRIC INFORMATION. *Journal of International Economics*, vol. 61, pp. 209–223, 2003.

STATE PREFERENCES AND THE PROVISION OF PUBLIC GOODS. *Jahrbücher für Nationalökonomie und Statistik*, vol. 223, pp. 712–718, 2003.

ARE THERE ELECTION CYCLES IN WAGE AGREEMENTS? AN ANALYSIS OF GERMAN PUBLIC SERVICES. *Public Choice*, vol. 114, pp. 103–135, 2003.

ON THE IMPACT OF IMPORT QUOTAS ON A QUANTITY-FIXING CARTEL IN A TWO-COUNTRY SETTING. *Jahrbücher für Nationalökonomie und Statistik*, vol. 219, pp. 438–457, 1999.

Handbook Articles

NEW TRADE THEORY. Published in Reinert, K.A. and R.S. Rajan (eds.): *Princeton Encyclopedia of the World Economy*, Princeton and Oxford 2009, pp. 829–833.

Festschrift Articles

Arbitrium- und Argumentationswert in der volkswirtschaftlichen Vertragstheorie. Published in Hering, T, H.E. Klingelhöfer and W. Koch (eds.): *Unternehmungswert und Rechnungswesen*, Wiesbaden 2008, pp. 77–91.

Books

IMPORTREGULIERUNGEN UND STABILITÄT INTERNATIONALER KARTELLE. Dissertation, Ruhr-Universität Bochum. Kovac Verlag (Hamburg). 1997.

Instructional Journal Publications

DAS PROTECTION-FOR-SALE-MODELL. *Das Wirtschaftsstudium*, vol. 30, No. 12, pp. 1675–1681, 2001. Joint with Gautam Tripathi.

DAS PRINZIPAL-AGENT-MODELL ADVERSER SELEKTION. *Wirtschaftswissenschaftliches Studium*, vol. 30, No. 8, pp. 435–437, 2001.

DAS PRINZIPAL-AGENT-MODELL MONOPOLISTISCHER PREISDISKRIMINIERUNG. *Das Wirtschaftsstudium*, vol. 29, no. 6, pp. 846–854, 2000.

DAS RICARDIANISCHE AUSSENHANDELS-MODELL BEI EINEM KONTINUUM VON GÜTERN. *Das Wirtschaftsstudium*, vol. 28, no. 6, pp. 871–878, 1999. Joint with Gautam Tripathi.

DAS STACKELBERG-DYOPOL. *Das Wirtschaftsstudium*, vol. 28, no. 1, pp. 114–120, 1999. Joint with Gautam Tripathi.

Working Papers

DO LABOR MARKET IMPERFECTIONS INCREASE TRADE PROTECTION? A THEORETICAL INVESTIGATION. Current version 2008.

FOR SALE: TRADE POLICY IN MAJORITARIAN SYSTEMS. Current version 2009. Joint with Jenny Minier and Per Fredriksson.

ANTIDUMPING AS STRATEGIC TRADE POLICY UNDER ASYMMETRIC INFORMATION. Current version 2009. Joint with Anja Schöttner.

HOME BIAS IN U.S. BEER CONSUMPTION. Joint with Rigoberto Lopez. Current version 2009.

Fellowships and Awards

2007 Voted most appreciated faculty by Association of Graduate Economics Students (AGES), University of Connecticut.
2005 Appointed research associate, CES-ifo Institute at Ludwig-Maximilians-Universität Munich, Germany.
2005 Visiting scholar at CES-ifo Institute at Ludwig-Maximilians-Universität Munich, Germany. May 2005 to June 2005.
2004 Divisional research grant, University of California-Santa Cruz.
2003–2004 COR faculty research grant, University of California-Santa Cruz.
2002–2003 Deutsche Forschungsgemeinschaft (German NSF) research fellowship.
2002 European Union Center grant, University of Wisconsin-Madison.
1998–1999 Wisconsin Alumni Research Foundation (WARF) fellowship, University of Wisconsin-Madison.
1996–1997 German Academic Exchange Service (DAAD) research fellowship to visit Northwestern University, Evanston IL.

Refereeing

Agribusiness, American Economic Review, Betriebswirtschaftliche Forschung und Praxis, Canadian Journal of Economics, Economics and Politics, Economics Bulletin, European Economic Review, International Economic Review, Journal of Comparative Economics, Journal of Economics and Management Strategy, Journal of International Economics, Manchester School, Middle East Development Journal, National Science Foundation, Oxford Economic Papers, Review of Development Economics, Review of International Economics, Scottish Journal of Political Economy, Zeitschrift für Nationalökonomie (Journal of Economics).

Teaching

2009–2010 Ph.D. Microeconomics, Ph.D. International Trade, Undergraduate International Trade.
2008–2009 Ph.D. Microeconomics, Intermediate Microeconomics, Undergraduate International Trade, Master's Level International Trade.
2007–2008 Ph.D. International Trade, Ph.D. Microeconomics, Undergraduate International Trade.
2006–2007 Ph.D. International Trade, Ph.D. Microeconomics, Undergraduate International Trade.
2005–2006 Ph.D. International Trade, Ph.D. Microeconomics, Master's Level International Trade, Undergraduate International Trade.
2004–2005 Ph.D. International Trade, Undergraduate International Trade.
2003–2004 Ph.D. Microeconomics, Ph.D. International Trade, Topics in International Trade (writing-intensive advanced undergraduate class).